



UK Healthcare and Life Sciences Trade Mission to the Kingdom of Saudi Arabia

9 October to 13 October 2022

UK organisations e-brochure

Meet the UK's Healthcare & Life Sciences Trade Mission

Healthcare UK, part of the Department for International Trade, is excited to announce that we will be bringing a UK delegation of NHS organisations, Medtech and Digital Health companies who are leading in innovation in life sciences and healthcare to Saudi Arabia. **Our UK mission organisations are interested in opportunities in the KSA market and would be delighted to meet with Healthcare Providers in the region.**

The Department for International Trade (DIT) is responsible for securing UK and global prosperity by promoting and financing international trade and investment, and championing free trade. We help businesses export into global markets and help overseas companies locate and grow in the UK. We also use trade and investment to underpin the government's agenda for a Global Britain and its ambitions for prosperity, stability and security worldwide, of which life sciences and healthcare are key themes. The UK government continues to support businesses, providing funding, insights and expertise, leading the way for trade agreements whilst working with global partners to provide goods and services.

This is a government engagement programme from the Embassy team in Saudi Arabia, Life Sciences London Team and Healthcare UK, part of the Department for International Trade.

Healthcare UK, is a joint initiative of the UK's National Health Service (NHS), The Department of Health and Social Care (DHSC) and the Department for International Trade.

Event Details

9 October – 11 October 2022

Global Health Exhibition

Riyadh International Convention & Exhibition Center (RICEC), KSA

Location: The British Pavilion

More information email:
lifescience@trade.gov.uk

Please do get in touch if you would like to meet with the UK delegation in this brochure.



Meet the UK organisations

We are hosting a UK trade delegation in October and it is an excellent opportunity for stakeholders and partners to join us and engage with our programme.

We are interested to hear from KSA healthcare providers, Ministry of Health Representatives, academics, policy makers and manufacturers.

We are able to set up meetings and introduce you to the innovative companies and hear how they are making an impact in the UK and overseas healthcare and life sciences market.

These meetings will take place during the trade mission of the 11 – 13 October. Or if you are attending the Global Health 2022 Conference during the 9-11 October in Riyadh, we would very much like to meet with you on our UK/British pavilion stand at Global Health 2022.

A Rich Network of Innovation

Innovation is at the heart of the UK's healthcare systems. The British Government's ongoing investment in growing our capabilities in areas such as **AI and more broadly around Data Driven Healthcare**, has further fuelled the creation of cutting edge, evidence-based solutions. Rich data sources enable digital technology **transformation of healthcare provision** in areas such as: **teleconsultations, self-care and non-invasive diagnostics**. Solutions which have the key to unlock global challenges, effectively.

World-class healthcare needs integrated systems, where every part works to **improve patient outcomes**. In the UK, expertise in areas such as funding, strategy, regulation, training, innovation and delivery comes together to make the UK's National Health Service (NHS), one of the very best healthcare systems.

You can partner with organisations from the rich network of NHS bodies and life sciences companies to help develop every aspect of your healthcare system, from **workforce planning, primary care, public health, mental health and data management**.



British Embassy
Riyadh



Department for
International Trade

HealthcareUK

A joint initiative between



Our Life Sciences and Healthcare Trade Mission Organisations

Alder Hey Children's NHS Foundation Trust




Alder Hey Children's
NHS Foundation Trust

Alder Hey Children's Hospital is leading the way in providing the best healthcare for young people and their families. Europe's only hospital in a park, the unique design of Alder Hey in the Park provides the best possible environment and experience for patients, along with ensuring the most effective and efficient care. Six large, colourful and spacious wards with outdoor play areas have been specifically designed to benefit patient's needs, there are easy check in facilities for outpatients, patients have improved access to specialist rehabilitation, while unique distraction, play and entertainment systems funded by Alder Hey Children's Charity reduce anxiety and boredom during treatment.

The Hospital features charitably funded cutting-edge lifesaving equipment, including integrated operating theatres, an intra-operative 3T MRI scanner, a unique hybrid operating theatre, CARTO system, Brain Lab navigation technology and an EOS imaging scanner.

www.alderhey.nhs.uk

Gloucestershire Hospitals NHS Foundation Trust

Gloucestershire
Hospitals 

NHS Foundation Trust

Gloucestershire NHS Foundation Trust is an acute care trust located centrally in the UK. All income that is generated is reinvested in the Trust's NHS UK activity. Their aim is to export the best of GHFT internationally and to build an ecosystem of healthcare partners, industry partners and healthcare start-ups to develop, integrate and commercialise digital solutions that drive the digital transformation of healthcare.

Expertise in:

- Branded partnerships to help deliver NHS standards of care and quality
- Education & Training
- Digital healthcare innovation
- Operational digital healthcare innovation
- Clinical services and service delivery consultancy

- MedTech partnerships for co-creation within the NHS
- Quality improvement training

GHFT are interested in:

- Infrastructure projects
- Digital healthcare system transformation projects
- Healthcare system operational projects
- MedTech partnerships
- Education & Training projects
- Quality improvement projects/consultancy

They provide a full commercial service that sits within one of the largest acute trusts within the Midlands, UK. With a proven record of innovation development, transforming care pathways and accomplishment with overseas partners. Their Commercial Innovation Hub, includes the University of Gloucestershire, commercial partners (for example Google, IQVIA, IIEEE) and can provide expert guidance for commercial partners through the Trust clinicians, Executives and wider healthcare System. GHFT is part of an Integrated Care Board and has access to primary care and social care services, as well as providing acute critical care.

www.gloshospitals.nhs.uk

Guy's and St Thomas' NHS Foundation Trust



Guy's and St Thomas'
NHS Foundation Trust

Guy's and St Thomas NHS Foundation Trust has a proud history stretching back over 900 years, and are one of the largest hospital trusts in the UK; world famous for medical breakthroughs and innovation, their staff continue to live up to these pioneering traditions through their commitment to clinical excellence and high levels of patient satisfaction. They have a long tradition of undertaking ground-breaking research, educating the future workforce and engaging with partners, in order to drive forward innovations that benefit patients.

In February 2021 the Royal Brompton and Harefield Hospitals joined the Trust, bringing together world-leading expertise in the care and research of heart and lung disease. The Trust provides a full range of hospital and integrated community care services from their five main hospital sites (Guy's Hospital, St Thomas' Hospital, Evelina London Children's Hospital, Royal Brompton Hospital and Harefield Hospital), and are also the largest provider of specialised services nationally, across a wide range of clinical specialities including cancer, heart and lung disease, cardiovascular, women and children's services, kidney care and orthopaedics.

They have a full acute spectrum of clinical expertise, for both adult and paediatric:

- Cardiology
- Cardiac surgery
- Respiratory medicine
- Thoracic surgery
- Vascular surgery
- Gynaecology
- Fertility
- Genetics incl. inherited cardiac
- Aging

Services:

- International patient treatment
- Consulting for service development and/or improvement
- Second opinions/MDTs
- Education and training

www.guysandstthomas.nhs.uk

Imperial College Healthcare NHS Trust



Imperial College Healthcare
NHS Trust

Imperial College Healthcare NHS Trust includes five hospitals across north west London, providing acute and specialist healthcare for over one million people every year. One of the largest NHS trusts in the country, with more than 14,500 staff.

Their five hospitals in central and west London include; Hammersmith, Charing Cross, Queen Charlotte's & Chelsea, St Mary's and The Western Eye. The Trust has a long track record in research and education, and influencing care and treatment nationally and worldwide. They are developing a growing range of integrated and digital care services and offer private healthcare in dedicated facilities on all their sites, including the Lindo Wing at St Mary's Hospital.

With their partners, Imperial College London, The Royal Marsden NHS Foundation Trust and The Royal Brompton & Harefield NHS Foundation Trust, they form Imperial College Academic Health Science Centre. This is one of eight academic health science centres in England, working to improve health and care through the rapid translation of discoveries from early scientific research into benefits for patients.

As well as being part of the Imperial College Academic Health Science Centre, the Trust, in partnership with Imperial College London, hosts one of 20 National Institute for Health Research (NIHR) Biomedical Research Centres (BRCs). This research infrastructure funding is awarded to the most outstanding NHS and university research partnerships in the country, leaders in scientific translation and early adopters of new insights in technologies, techniques and treatments for improving health.

The Trust is part of the NIHR Health Informatics Collaborative (NIHR HIC), together with several other NHS Trusts around the country. This collaboration brings together clinical, scientific and informatics expertise to enable NHS clinical data to be catalogued, shared and analysed to gain new insights into care and treatment through research.

They are a major provider of education and training for doctors, nurses, midwives and allied health professionals including therapists, pharmacists, radiographers and healthcare scientists. In 2020/21, Imperial College London trained 1,997 medical undergraduates.

www.imperial.nhs.uk

Academic Health Science Network (AHSN)



In the UK, the AHSN's connect NHS and academic organisations, local authorities, the third sector and industry. They are catalysts that create the right conditions to facilitate change across whole health and social care economies, with a clear focus on improving outcomes for patients. This means they are uniquely placed to identify and spread health innovation at pace and scale; driving the adoption and spread of innovative ideas and technologies across large populations. Although the AHSN's are small organisations, they remain flexible and responsive to emerging opportunities and challenges. Their impact rests in their ability to bring people, resources and organisations together quickly, delivering benefits that could not be achieved alone, supporting the entire innovation life cycle.

Everything the AHSNs do is driven by improving health and generating economic growth in throughout the UK at a regional level. They are the only partnership bodies that bring together all partners across a regional health economy to improve the health of local communities. With a remit from NHS England to occupy a unique space outside of the usual NHS service contract and performance management structures, delivering collaborative solutions. They use their local knowledge and harness the influence of partners to drive change on the ground and integrate research into health improvement. They develop projects, programmes and initiatives that reflect the diversity of local populations and healthcare challenges.

- Promoting economic growth
- Diffusing innovation
- Improving patient safety
- Optimising medicine use
- Improving quality and reducing variation
- Putting research into practice
- Collaborating on national programmes

www.ahsnnetwork.com

Healthcare First Partnership



Health Care First

Health Care First Partnership is a multi-site GP Practice serving over 32,000 patients in the Wakefield area. The team has won the award for continuing to provide exceptional services to their local community, without compromise. Healthcare First Partnership have continued to work to the same high standards, often going above and beyond without complaint.

<https://healthcarefirst.co.uk/>

The London Clinic



The London Clinic is amongst the first in London to use pioneering treatments and innovations. As a charity they continually invest in the latest Medtech, surgical techniques and AI. Their intelligent diagnostics helps to investigate and diagnose a wide range of conditions, accurately. By using artificial intelligence, GI Genius, a device that enhances the quality of imaging and thus better equipped to detect cancer.

At the London Clinic, they specialise in treating all cancer types and ensure patients can access the latest treatments, for example, ground-breaking treatments for advanced cancer. They have a hybrid operating theatre for vascular and endovascular surgery, containing X-ray and ultrasound imaging equipment, allowing more intricate surgeries such as vascular surgery that involves fine blood vessels. Also a leading centre for robotic surgical techniques. Using this technology allows their surgeons to perform intricate and complex procedures with speedier recovery times and fewer side effects.

www.thelondonclinic.co.uk

Moorfields Private Eye Hospital



**Moorfields
Private
Eye Hospital**

Moorfields Private is the London-based private division of the world-renowned Moorfields Eye Hospital Foundation Trust, pioneering innovation in new treatment and technology. They have a reputation as a centre of excellence for providing ophthalmic care to private patients from the UK and across the world.

For over 200 years Moorfields has pioneered research, employed the brightest minds and delivered visionary eye care. They are proud to be considered the world's leading destination for expert eye treatment. They provide treatment and care for private patients with a wide range of eye problems, from common complaints to the most complex eye health conditions that often require treatment not available anywhere else in the world.

This, together with access to their flagship centre offering the latest laser and implantable contact lens treatments for vision correction and consultants specialising in cosmetic eye treatment, enables private patients to access the most comprehensive range of ophthalmic services available in the UK. The commercial profit is re-invested back into Moorfields to support NHS services.

www.moorfields-private.co.uk



We deliver end-to-end health and life sciences projects from strategy and delivery to operational support with our clients. That way we can help deliver change that sticks and outcomes that deliver better health, as well as value-for-money.

Capability: We specialise, so we really know the healthcare and life sciences sectors, and our multi-disciplinary team can deliver end-to-end. And we work really hard to attract, inspire and retain the very best people.

Commitment: We're a private company proud of its NHS roots, and our commitment to creating better health matches our clients' and runs deep. That means one of our directors handpicks a project team and leads every project throughout.

Collaboration: We have a needle-like focus on delivering the outcomes clients want - or better – and creating great working relationships. We appraise thoroughly and honestly, challenge constructively and bring fresh ideas from the outside in

<https://www.lexica.co.uk/>

Beamtree



Beamtree provides AI decision support and data insights solutions to support healthcare providers globally. They believe in creating a better future for health by turning data into insights and action through automation.

They help solve real-world problems in healthcare by developing smart tools that aim to improve patient outcomes. And their solutions and services offer customers an unrivalled range of analytics covering core healthcare provider priorities, notably improving coding quality, bolstering revenue assurance, delivering better patient safety and supporting staff wellbeing. They believe it starts with better data and ends in better care - and better has no limit.

They help leading healthcare systems tackle unwarranted variation in outcomes, supporting the safety and wellbeing of patients by using automation to drive improvements and quality. They also assist providers with revenue assurance through data accuracy, while fostering greater transparency and addressing equity of access for patients.

<https://beamtree.com.au>

Eido Healthcare



EIDO Healthcare are one of the leading experts in informed consent. Providing comprehensive medico-legal compliant content and digital consent solutions that assists health professionals in supporting informed shared decision-making.

EIDO Healthcare provides a complete and comprehensive range of content, processes, systems and solutions to successfully manage and deliver informed consent.

Our 20 years of knowledge and experience in medico-legal informed consent means that we can help mitigate and reduce the risk of litigation and legal claims, lower operational costs and increase patient satisfaction.

Developed by clinicians for clinicians, we deliver content and cloud-based solutions designed to support health professionals in achieving excellence in obtaining and recording informed consent from patients.

EIDO consent solutions can be bought directly by your hospital or seamlessly integrated into third-party healthcare technology systems. Over 65% of NHS Hospitals and 85% of private hospitals are using EIDO Healthcare.

www.eidohealthcare.com

Iceni Labs



Iceni Labs is developing cutting edge technology across the sector to save lives, reduce exposure risk and protect those protecting us. Iceni develop and deploy cutting-edge technologies and science to build a safer and more secure tomorrow.

Founded in 2013, Iceni Labs takes early stage technology from the lab to the market by partnering with outstanding academics and researchers and a network of commercial experts. With partnerships across the sector, including the UK's NHS organisation the Royal Papworth Hospital.

They are experts at identifying appropriate investment streams (local, national and international innovation grants) to accelerate the movement of novel ideas into technological solutions which attract commercial investment.

www.icenilabs.com

Kaizen



Kaizen Medical Technology is a leading provider of Telemedicine, Critical Communications and Digital Healthcare Solutions and Services. They work with partners to improve the healthcare delivery system through innovative employment of latest digital technologies.

Kaizen solutions are deployed by leading healthcare organizations across the middle east including John Hopkins Aramco Healthcare, King Faisal Specialist Hospital & Research Center and Royal Commission Medical Services in Jubail.

They have introduced several new technologies and services for the first time into the Middle East in Virtual Care, Patient Experience and Critical Communications. Since 2013, they support Saudi clients through their offices in Riyadh, Jeddah, and through the Head office in the UK.

www.kaizen-mt.com

Kheiron MedTech



Kheiron Medical create Artificial Intelligence (AI) solutions that really make a difference. They are transforming cancer diagnostics through the power of deep learning. By helping radiologists detect cancer earlier, our next-generation technology can increase the chances of survival and pave the way for less invasive treatments. All the while helping radiology departments run more efficiently and manage patient care more effectively.

They are working closely with the NHS AI lab and the Accelerator Access Collaborative (AAC) to accelerate the development and use of Mia®, a cancer screening AI technology. An exciting and collaborative partnership that will transform patient care and outcomes, with half a million women being screened over the next 3 years, across 15 NHS sites.

www.kheironmed.com

IHG



International Hospitals Group (IHG) is one of the most experienced international healthcare services company, providing healthcare consultancy, turnkey design and construction of new hospitals, medical equipping and the operation and management of healthcare facilities around the world. Founded in 1972 IHG has successfully completed over 480 healthcare projects in 55 countries for private and public sector clients including 24 national Governments, the United Nations, the World Bank and the International Finance Corporation.

<https://ihg.co.uk/>

Open Medical

OpenMedical

Open Medical empowers healthcare providers worldwide to deliver the best data-driven care by optimising clinical workflows, coordinating distributed teams and enabling seamless collaboration. Open Medical is a market-leading integrated platform, to synchronise, prioritise and visualise clinical workflows, across regions, hospitals and departments, supporting data-driven care delivery. End-to-end digital workflows, from pre-admission care planning and post-discharge rehabilitation. They constantly strive for improvement and invest in new initiatives to drive value for patients and healthcare providers. Their aim is to achieve effortless digital transformation.

They provide 24/7 support and training and supporting clinical staff, whilst maximising the efficiency of current processes. They create safe and secure clinical solutions where information is always available at the point of care.

www.openmedical.co.uk

Proximie

PROXIMIE

Proximie is a technology platform that allows clinicians to virtually 'scrub in' to any operating room or cath lab from anywhere in the world. By empowering clinicians to share their skills in real-time, they reduce variation in care and ensure every patient receives the best healthcare every single time. Proximie allows multiple people in remote locations to virtually interact in a way which mimics what they would experience if they were collaborating in the same operating room. It means they can physically show each other where to make an incision, in real-time, or use physical gestures to illustrate a technique.

Using artificial intelligence, machine learning and augmented reality, clinicians can remotely interact in a live procedure or assessment from start to finish, in a visually and intuitive way.

Proximie is light, easily deployed on low bandwidth, and as usable in austere environments as it is in high-end hospitals. Our flexible approach enables us to deliver a solution tailored to your existing hardware, working with low latency and using up to 4 native HD camera views.

www.proximie.com

Mott MacDonald



Mott Macdonald operates in Bahrain, Iraq, Kuwait, Oman, Qatar, UAE and Saudi Arabia. They offer total project delivery in transport, water, environment, power, industry, buildings, health, education, oil and gas. They focus on the economy, buildability, functionality and sustainability. They recognise evolving global health challenges and successfully work with government and healthcare providers across the world to develop innovative and ambitious solutions to meet future needs.

Their work and global healthcare expertise provides support across the entire spectrum of healthcare from design, planning and delivery, to evaluation and monitoring. They also offer expertise in social infrastructure, built environment, water and environmental planning. Mott Macdonald create unique opportunities that support you to improve lives. www.mottmac.com

Congenica



Congenica is the world-leading automated and AI-powered Clinical Decision Support platform for genomic analysis, enabling you to rapidly interpret next-generation sequencing data, maximise case throughput and improve health outcomes, making a huge difference to people's lives.

The software increases workflow efficiency, analytical yield and confidence, even in the most complex cases – providing an all-in-one scalable solution from sequencer to report.

www.congenica.com

Healthcare World - Life Sciences UK companies Trade Mission

Currie & Brown



Currie & Brown is a leading global asset management and construction consultancy driven by innovations. They offer project management, cost management and advisory services across both the public and private sectors.

www.curriebrown.com

Huma



Huma's remote patient monitoring platform advances connected care for patients and accelerates research and therapies. Longer, fuller lives with digital-first care and research. Our platform can almost double clinical capacity and reduce readmission rates by >30%.

www.huma.com

Linea



Linea are experts in solving organisational problems. They work in partnership with clients to resolve complex strategic, operational, financial and workforce challenges harnessing opportunities and utilising our knowledge & expertise to deliver rapid improvement & sustainable change.

www.linea.net

LYNIATE

Connecting people through interoperability. Put our expertise in healthcare to work for you. Lyniate delivers secure, proven, and flexible interoperability solutions. Lyniate powers the applications and workflows that improve clinical, operational, and financial outcomes today while helping you understand, prepare for, and influence changes on the horizon.

<https://lyniate.com>

Feedback Medical



Feedback is a group of companies that aims to liberate clinicians. We do this by thinking differently and offering safer, secure and simpler alternatives to the traditional ways of working.

Feedback Medical is focused on driving better outcomes for clinicians and patients. We produce innovative technology that enhances clinical communication, accessing and storing medical information. Our vision is realised in Bleepa, our flagship product that is changing the way that clinicians discuss patient cases, access information such as medical images and even where they can work from.

Our products originate from developments by professionals working in real-life medical environments and have been advanced with clinicians, researchers, radiologists and healthcare IT specialists to ensure user confidence and relevance.

<https://fbkmed.com>

Colliers



Colliers is a leading diversified professional services and investment management company. With operations in 63 countries, our 17,000 enterprising professionals work collaboratively to provide expert real estate and investment advice to clients.

www.colliers.com/en-gb



We're Methods Analytics. A dedicated and specialist team of data solvers. From problem identification, data management and data science, to visualisation, interpretation and the delivery of actionable intelligence – we offer solutions across the entire data lifecycle.

<https://methodsanalytics.co.uk>

UK Trade Mission Partners



HealthcareUK



The UK's Department for International Trade (DIT) has overall responsibility for promoting UK trade across the world and attracting foreign investment to our economy. We are a specialised government body with responsibility for negotiating international trade policy, supporting business as well as delivering an outward-looking trade diplomacy strategy.